

## CLIENT RELATIONS INTERNSHIP

### **About us:**

Global Voices Ltd is a rapidly expanding translation company with operational headquarters in Scotland. Our client base includes a wide range of global organisations throughout the UK, Italy, France, Germany, Switzerland and the US.

A successful track record in hosting internships has resulted in Global Voices gaining a reputation for adding real value to students who wish to gain behind the scenes experience of how a fast-growing organisation operates.

Students applying through the Erasmus (or equivalent) programme will have the opportunity to embark on our tailor-made programme within one of the departments that best matches their course criteria.

Our “learn by shadowing” approach is proven to work and gives interns a taste for the skills needed to succeed. A designated mentor will ensure you progress at each stage of the internship.

The internship can start whenever the students will be available. There is no specific period of time to start or finish: from as soon as possible until they can stay and want to stay.

Please, bear in mind that this kind of internship:

- has to take place in our Head Office in **Stirling, Scotland**;
- is **unpaid**;
- has to take a minimum of **3 months**.

### **Details of the programme:**

Targeting specific industry sectors, working on the generation of databases, contacting new potential clients through lead generation, prospect incentive strategy and telesales. You will also deal with account management support, management of new and existing clients, credit control and working on marketing materials.

### **Educational Qualification**

Business Management, Business Administration, Marketing, Mass Communications, Mathematics and Law (Degree/Masters level/or Equivalent).

### **Language requirement**

Mother tongue or near native speaker of Italian/French/English/German/Danish.

We look forward to welcoming you!



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